

# Make "Quotes" Work

- Transition into the quote:  
For example, the text (or a person) says;  
according to the text; (so and so)  
claims; (so and so) describes this...
- Give some context or background if it is needed
- Name the source and give credentials that set him/her up as an expert if you can
- Explain the speaker's relationship to the cause/issue
- Cite the bibliographic information so others can find the information
- Transition into a discussion/analysis of the quote